

# Azure Migration: A Phased vs. All-At-Once Approach

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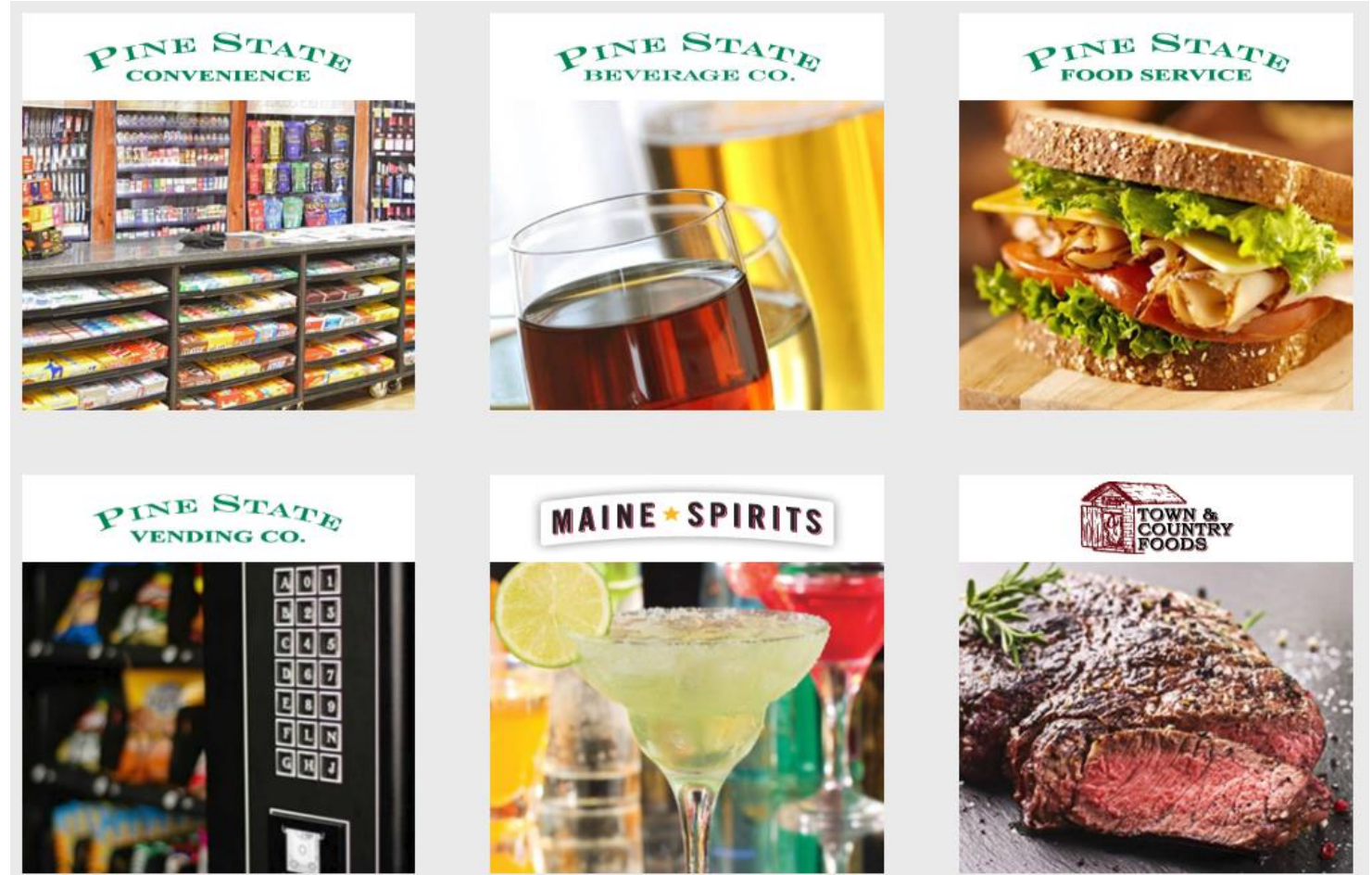
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# Pine State Trading – 2016 – Business Overview

- Multiple divisions
- 1,000+ employees
- Locations throughout NE/NY



# Cloud Migration #1

July 29, 2016





# Pine State Trading – 2016 – IT Overview

- Support Staff
- IBM Infrastructure  
(AS/400/iSeries/Power Systems)
- VMware/Windows Infrastructure
- Cisco Networking



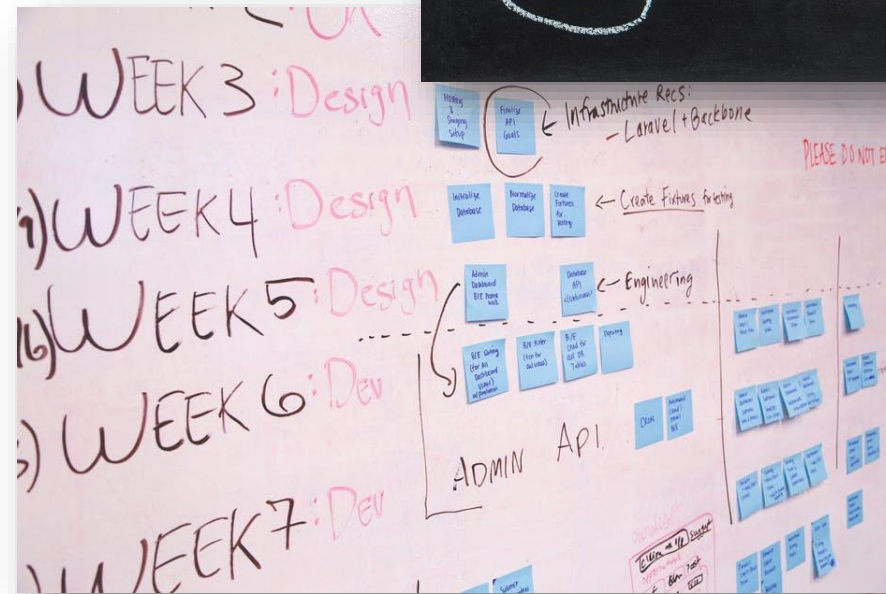
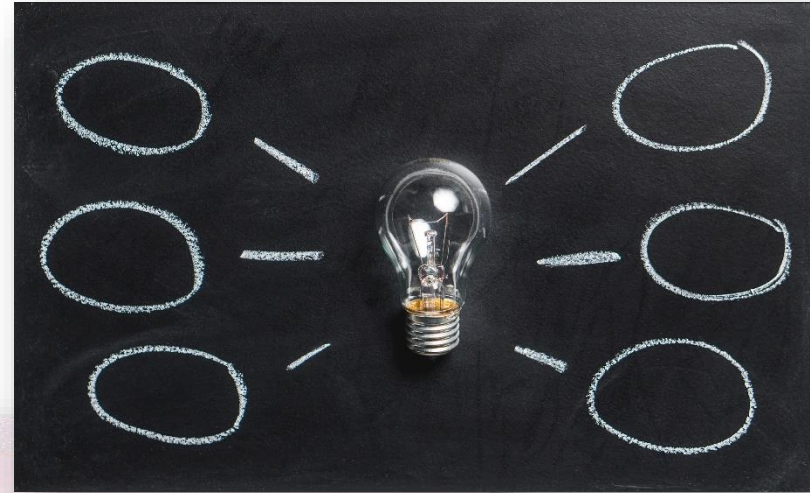
# Evaluation of Migration Options (Assessment)

- SaaS
- Re-host (lift-and-shift)
- Re-architect



# Plan, Prep, Test

- Technical Planning & Preparation
- Vendor Coordination
- “The Playbook”
- Staff Communication
- Testing



# Migration – “Cut Day”

- Playbook execution
- Day 1 experiences



# Cloud Migration #2

December 22, 2017





# Pine State Trading – Today – Business Overview

- Two divisions
- 400+ employees
- Locations in ME

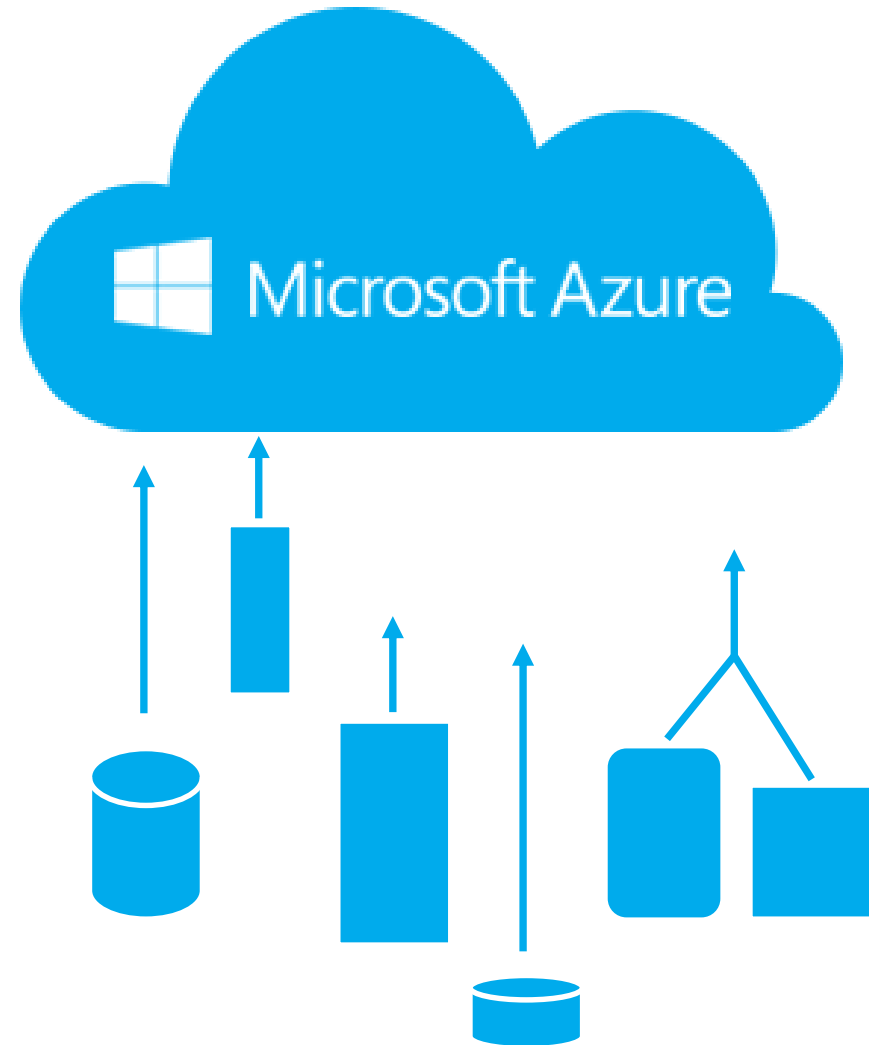


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# Evaluation of Migration Options (Assessment)

- SaaS
- Re-host (lift-and-shift)
  - IBM limitations
- Re-architect
  - Data Transfer Issues
  - Latency Issues



# Plan, Prep, Test

- Microsoft Dynamics SL
- Design and Build Azure Environment
- Vendor Coordination
- Testing, Training, Staff Communication



